



LIST OF FIGURES

Figure 1, Conceptual Framework Guiding Research on Strategic Networks..... 6

Figure 2, Sociogram Line Key, Label Key, Product Codes..... 152

Figure 3a, Total Confirmed Linkages Including Network
Administrative Organization (H-net)..... 153

Figure 3b, Total Confirmed Linkages Including Network
Administrative Organization (V-net)..... 154

Figure 4a, Total Confirmed Linkages Excluding Network
Administrative Organization (H-net)..... 158

Figure 4b, Total Confirmed Linkages Excluding Network
Administrative Organization (V-net)..... 159

Figure 5a, Friendship Exchange Before Network Involvement (H-net)..... 162

Figure 5b, Friendship Exchange After Network Involvement (H-net)..... 163

Figure 6a, Friendship Exchange Before Network Involvement (V-net)..... 164

Figure 6b, Friendship Exchange After Network Involvement (V-net)..... 165

Figure 7a, Business Exchange Before Network Involvement (H-net)..... 166

Figure 7b, Business Exchange After Network Involvement (H-net)..... 167

Figure 8a, Business Exchange Before Network Involvement (V-net)..... 168

Figure 8b, Business Exchange After Network Involvement (V-net)..... 170

Figure 9a, Information Exchange Before Network Involvement (H-net)..... 171

Figure 9b, Information Exchange After Network Involvement (H-net)..... 172

Figure 10a, Information Exchange Before Network Involvement (V-net)..... 173

Figure 10b, Information Exchange After Network Involvement (V-net)..... 174

Figure 11a, Competency Exchange Before Network Involvement (H-net)..... 175

Figure 11b, Competency Exchange After Network Involvement (H-net)..... 176

Figure 12a, Competency Exchange Before Network Involvement (V-net)..... 177

Figure 12b, Competency Exchange After Network Involvement (V-net)..... 178

Figure 13a, Perception of Competition Before Network Involvement (H-net)....179

Figure 13b, Perception of Competition After Network Involvement (H-net)..... 180

Figure 14a, Perception of Competition Before Network Involvement (V-net)... 181

Figure 14b, Perception of Competition After Network Involvement (V-net)..... 182

Figure 15, Proposed Model of Network Structures and Firm-Level Outcomes..221

