



LIST OF TABLES

Table 1, Overview of Research Design.....8

Table 2, Selected Industry Market Share ..... 35

Table 3, Network Descriptive Characteristics..... 40

Table 4, Descriptive Characteristics of H-net Sample Firms..... 45

Table 5, Descriptive Characteristics of V-net Sample Firms..... 48

Table 6, Descriptive Characteristics of Market Firms Located in H-net State.... 53

Table 7, Descriptive Characteristics of Market Firms Located in V-net State.... 54

Table 8, Respondent Descriptive Characteristics (H-net and Market)..... 56

Table 9, Respondent Descriptive Characteristics (V-net and Market)..... 59

Table 10, Top Three Motivations for Joining Network..... 62

Table 11, Summary of Major Dimensions from Qualitative Perspective (H-net) 94

Table 12, Summary of Major Dimensions for Qualitative Perspective (V-net)...113

Table 13, Summary of Major Dimensions from Qualitative Perspective  
(H-net and V-net)..... 117

Table 14, Summary of Market Firm Responses..... 128

Table 15, Summary: Networks and Markets' Utilization of  
Interorganizational Relationship (IOR) Strategy..... 135

Table 16, Total Confirmed Linkages, Including Network  
Administrative Organization.....155

Table 17, Total Confirmed Linkages, Excluding Network  
Administrative Organization.....160

Table 18, Exchange Densities Before and After Network Involvement..... 178

Table 19, Local Centrality Before and After Network Involvement, H-net..... 179

Table 20, Local Centrality Before and After Network Involvement, V-net..... 180

Table 21, Summary of Network Structures..... 189

Table 22, Firm Outcomes: Overall Frequencies (H-net)..... 191

Table 23, Firm Outcomes: Overall Frequencies (V-net).....194

Table 24, Firm Outcomes: Top Three Ranked by Respondents..... 198

Table 25, Firm Outcomes: Interaction Importance..... 202

Table 26, Firm Outcomes: Satisfaction and Business Importance..... 204

Table 27, Perception of Competition Before and After  
Network Involvement, H-net.....210

Table 28, Perception of Competition Before and After  
Network Involvement, V-net.....211

Table 29, Summary of Network Firm Outcomes..... 216

Table 30, Summary of Network Structures, Firm Outcomes, and  
Firm Characteristics..... 219

